

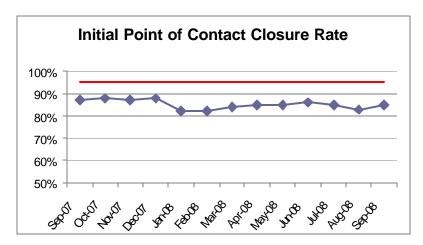
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# **EMPLOYER CUSTOMER INQUIRY DASHBOARD #1**

# STRATEGIC GOALS MEASURE:

**VI.** Administer pension benefit services in a customer oriented and cost-effective manner.



Initial Contact Closure Rate

**Target:** 75 % pre 7/1/07; 95% 7/1/07 and later

% of telephone calls closed at initial point of contact

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
2008-09	85%	83%	85%									
2007-08	84%	86%	87%	88%	87%	88%	82%	82%	84%	85%	85%	86%
2006-07	81%	82%	83%	84%	83%	84%	81%	81%	81%	84%	82%	83%

**INITIATIVES:** Provide timely end-to-end responses to inquiries.

Initiatives	Milestones
Provide timely assistance to employers and reduce escalated calls to program areas for resolution.	<ul> <li>By 12/31/08 increase call closure rate to 90%.</li> <li>By 11/30/08 increase internal ERCC escalation staff.</li> </ul>

### **COMMENTS:**

- We have identified status as yellow due to plateau in call closure rate.
- -We are monitoring and reviewing contact center practices and agent training to improve call closure service levels.
- We will be increasing internal escalation staff to assist in closing calls at the initial point of contact. If the agent is unable to answer the inquiry, the call is transferred to an escalation agent within the ERCC to assist the employer and close the call.

1st Quarter 2008

# **ATTACHMENT**

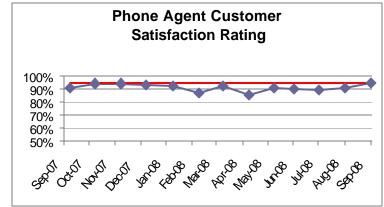
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# **EMPLOYER CUSTOMER INQUIRY DASHBOARD #2**

## STRATEGIC GOALS

**V.** Provide sustainable pension benefit products and services responsive to and valued by members, employers and stakeholders.



# INITIATIVES: Improve Customer Satisfaction

Initiatives	Milestones
1. Analyze survey data.	By 10/31/08 conduct and analyze the ERCC Customer Satisfaction Survey distributed at the Educational Forum.

# **MEASURE:**

% respondents satisfied with phone agent service.

# Phone Agent Customer Satisfaction Rating Target: 95 %

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
2008-09	89%	91%	95%									
2007-08	N/A	N/A	91%	94%	94%	93%	92%	87%	92%	85%	91%	90%

# **COMMENTS:**

We will continue to offer the survey only to employers that have not called the ERCC within the last 6 months.

In addition we will continue to gather feedback by:

- Participating in the ERSD bi-annual Employer Survey.
- Conduct an annual ERCC Customer Satisfaction Survey during the Educational Forum for those employers who visit the ERCC booth.

1st Quarter 2008

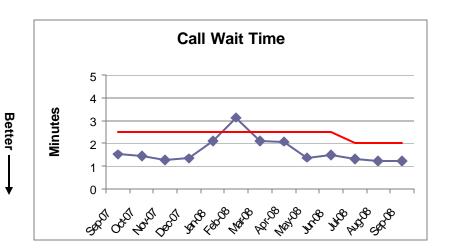


# **EMPLOYER CUSTOMER INQUIRY DASHBOARD #3**



# STRATEGIC GOALS

**VI.** Administer pension benefit services in a customer oriented and cost-effective manner.



# **MEASURE:**

The length of time the customer waits for an agent after leaving the IVR and entering the queue.

# **Average Wait Time**

**Target**: Monthly Average of <2.5 minutes pre 7/1/08; Monthly Average of <2.0 minutes 7/1/08 and later

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
2008-09	1:30	1:22	1:23									
2007-08	1:09	1:25	1:52	1:45	1:28	1:33	2:13	3:12	2:12	2:08	1:38	1:49
2006-07	1:15	1:26	1:34	1:36	1:43	1:23	1:08	1:13	1:15	1:07	1:26	1:1

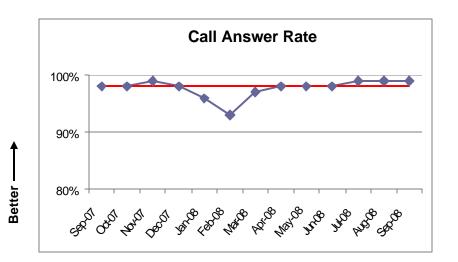


# **EMPLOYER CUSTOMER INQUIRY DASHBOARD #4**



# STRATEGIC GOALS

**VI.** Administer pension benefit services in a customer oriented and cost-effective manner.



# **MEASURE:**

% of telephone calls offered that are answered.

## **Call Answer Rate**

Target: Answer 98% of calls offered

Year	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun
2008-09	99%	99%	99%									
2007-08	99%	99%	98%	98%	99%	98%	96%	93%	97%	98%	98%	98%
2006-07	99%	99%	98%	99%	98%	99%	99%	100%	99%	99%	99%	99%